



MB-920^{Q&As}

Microsoft Dynamics 365 Fundamentals Finance and Operations Apps
(ERP)

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**QUESTION 1**

A company plans to implement a manufacturing solution that includes integrated rate shipping costs for distribution. You need to recommend a product to the company. What should you recommend?

- A. Dynamics 365 Sales
- B. Dynamics 365 Field Service
- C. Dynamics 365 Commerce
- D. Dynamics 365 Supply Chain Management

Correct Answer: D

QUESTION 2**HOTSPOT**

A company plans to implement Dynamics 365 Project Operations.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
You can assign employees or contractors to user-defined tasks and subtasks on a project.	<input type="radio"/>	<input type="radio"/>
You can only associate one subproject with each project.	<input type="radio"/>	<input type="radio"/>

Correct Answer:



Answer Area

Statements	Yes	No
You can assign employees or contractors to user-defined tasks and subtasks on a project.	<input checked="" type="radio"/>	<input type="radio"/>
You can only associate one subproject with each project.	<input type="radio"/>	<input checked="" type="radio"/>

QUESTION 3

HOTSPOT

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
Optical character recognition (OCR) processing of expense receipts is a Dynamics 365 Financial expense management capability.	<input type="radio"/>	<input type="radio"/>
Books are assigned to depreciation profiles in the Dynamics 365 Finance Fixed asset module.	<input type="radio"/>	<input type="radio"/>

Correct Answer:



Answer Area

Statements	Yes	No
Optical character recognition (OCR) processing of expense receipts is a Dynamics 365 Financial expense management capability.	<input checked="" type="radio"/>	<input type="radio"/>
Books are assigned to depreciation profiles in the Dynamics 365 Finance Fixed asset module.	<input type="radio"/>	<input checked="" type="radio"/>

Reference: <https://docs.microsoft.com/en-us/dynamics365/project-operations/expense/match-receipt-expense-ocr>
<https://docs.microsoft.com/en-us/dynamics365/finance/fixed-assets/set-up-fixed-assets> <https://docs.microsoft.com/en-us/dynamics365/finance/fixed-assets/tasks/set-up-depreciation-books-2016-05>

QUESTION 4

An international services company is implementing Dynamics 365 Finance. You need to help the implementation team set up the app. What must be created and configured first?

- A. Business unit
- B. Chart of accounts
- C. Project
- D. Legal entity

Correct Answer: B

Reference: <https://docs.microsoft.com/en-us/learn/modules/configure-chart-accounts-dyn365-finance/>

QUESTION 5

HOTSPOT

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:



Statements	Yes	No
Project lifecycle stages govern the time entry and expense transaction postings.	<input type="radio"/>	<input type="radio"/>
Project transaction billing, including single transactions, can be split among different customers.	<input type="radio"/>	<input type="radio"/>
Project contracts can specify a do not exceed limit for billing.	<input type="radio"/>	<input type="radio"/>

Correct Answer:

Statements	Yes	No
Project lifecycle stages govern the time entry and expense transaction postings.	<input checked="" type="radio"/>	<input type="radio"/>
Project transaction billing, including single transactions, can be split among different customers.	<input checked="" type="radio"/>	<input type="radio"/>
Project contracts can specify a do not exceed limit for billing.	<input checked="" type="radio"/>	<input type="radio"/>

QUESTION 6

DRAG DROP

A company uses Dynamics 365 Supply Chain Management.

You need to recommend costing methods for the company.

What should you recommend? To answer, drag the appropriate costing methods to the correct scenarios. Each costing method may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to

view content

NOTE: Each correct selection is worth one point.

Select and Place:



Costing methods

Scenario

Items have a limited shelf life, and cost of items varies significantly.

Cost is critical and is preset based on an estimate.

Product costs change often, and items are mixed together during manufacturing processes.

Costing method

Correct Answer:

**Costing methods**

Standard

Scenario**Costing method**

Items have a limited shelf life, and cost of items varies significantly.

FIFO

Cost is critical and is preset based on an estimate.

LIFO

Product costs change often, and items are mixed together during manufacturing processes.

Average

QUESTION 7**HOTSPOT**

A company plans to use Dynamics 365 Supply Chain Management.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:



Answer Area

Statements	Yes	No
Lean manufacturing processes produce only what is needed to meet customer demands.	<input type="radio"/>	<input type="radio"/>
Lean manufacturing processes rely on recipes, ingredients, and formulas to mix ingredients in specific proportions.	<input type="radio"/>	<input type="radio"/>

Correct Answer:

Answer Area

Statements	Yes	No
Lean manufacturing processes produce only what is needed to meet customer demands.	<input checked="" type="radio"/>	<input type="radio"/>
Lean manufacturing processes rely on recipes, ingredients, and formulas to mix ingredients in specific proportions.	<input type="radio"/>	<input checked="" type="radio"/>

Reference: <https://docs.microsoft.com/en-us/learn/modules/introduction-dynamics-365-supply-chain-management/9-manufacturing>

QUESTION 8

A company that manufactures bottled and canned beverages implements Dynamics 365 Supply Chain Management.

Most products are packed in quantities of 12 or 24.

You need to recommend a process to ensure that customers always purchase the products in these predefined package quantities.

What should you recommend?

- A. Set up purchase order multiples for the items.
- B. Configure a standard order quantity for the items.
- C. Create a purchase order and manually adjust the order quantities.
- D. Set up a safety stock quantity for the items.



Correct Answer: B

Reference: <https://docs.microsoft.com/en-us/dynamics365/supply-chain/production-control/default-order-settings>

QUESTION 9

A company purchases Dynamics 365 finance.

Which two features can the company implement? Each correct selection presents a complete solution.

NOTE: Each correct selection is worth one point.

- A. Accounts receivable
- B. General ledger
- C. Omnichannel
- D. Manufacturing
- E. Payment fraud prevention

Correct Answer: AB

QUESTION 10

An organization has two legal entities. Items may be sold by one company only or by both companies. You need to recommend a solution to standardize the items across the legal entities. What should you recommend?

- A. Lifecycle Services
- B. Item templates
- C. Products and product masters
- D. Product Insights

Correct Answer: C

Reference:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/pim/tasks/release-product-product-master-legal-entities>

QUESTION 11

HOTSPOT

A company plans to implement Dynamics 365 Finance.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.



NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
You can convert a budget plan to a budget register entry.	<input type="radio"/>	<input type="radio"/>
You can prevent purchases if budget funds are not available.	<input type="radio"/>	<input type="radio"/>
Dynamics 365 Finance supports rolling forecasting.	<input type="radio"/>	<input type="radio"/>

Correct Answer:

Answer Area

Statements	Yes	No
You can convert a budget plan to a budget register entry.	<input checked="" type="radio"/>	<input type="radio"/>
You can prevent purchases if budget funds are not available.	<input checked="" type="radio"/>	<input type="radio"/>
Dynamics 365 Finance supports rolling forecasting.	<input checked="" type="radio"/>	<input type="radio"/>

Reference: <https://docs.microsoft.com/en-us/dynamics365/finance/budgeting/budgeting-overview>

QUESTION 12

HOTSPOT

A company uses Dynamics 365 Finance.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:



Answer Area

Statements	Yes	No
You can use a Microsoft Word template to export data from Dynamics 365 Finance.	<input type="radio"/>	<input type="radio"/>
The Dynamics 365 Finance Open in Excel experience allows users to edit and refresh data in Microsoft Excel.	<input type="radio"/>	<input type="radio"/>

Correct Answer:

Answer Area

Statements	Yes	No
You can use a Microsoft Word template to export data from Dynamics 365 Finance.	<input checked="" type="radio"/>	<input type="radio"/>
The Dynamics 365 Finance Open in Excel experience allows users to edit and refresh data in Microsoft Excel.	<input checked="" type="radio"/>	<input type="radio"/>

Reference: <https://docs.microsoft.com/en-us/dynamics365/fin-ops-core/dev-itpro/office-integration/customize-open-office-menu>

QUESTION 13

HOTSPOT

A company uses Dynamics 365 Finance.

Instructions: For each of the following statements, select Yes if the statement is true.

Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:



Statements	Yes	No
You can use export data from Dynamics 365 Finance to Microsoft Word by using templates.	<input type="radio"/>	<input type="radio"/>
The Dynamics 365 Finance Open in Excel experience allows users to edit and refresh data in Microsoft Excel.	<input type="radio"/>	<input type="radio"/>

Correct Answer:

Statements	Yes	No
You can use export data from Dynamics 365 Finance to Microsoft Word by using templates.	<input checked="" type="radio"/>	<input type="radio"/>
The Dynamics 365 Finance Open in Excel experience allows users to edit and refresh data in Microsoft Excel.	<input checked="" type="radio"/>	<input type="radio"/>

QUESTION 14

A retailer sells products by using an e-commerce site, brick and mortar stores, and phone sales. Different processes are used for each type of order source. You need to ensure that you can support each type of sale. What should you recommend?

- A. case management and loyalty programs
- B. a mobile app and online sales
- C. a retail store, an online store, and a call center
- D. a mobile app and a credit card gateway

Correct Answer: C

Reference: <https://docs.microsoft.com/en-us/dynamics365/commerce/channel-setup-online>

QUESTION 15

HOTSPOT

A company plans to implement Dynamics 365 Commerce.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.



NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statements	Yes	No
You can create separate payment methods and price groups for each retail store channel.	<input type="radio"/>	<input type="radio"/>
Modern Point of Sale (MPOS) devices can process sales even if the device has no network connectivity.	<input type="radio"/>	<input type="radio"/>

Correct Answer:

Answer Area

Statements	Yes	No
You can create separate payment methods and price groups for each retail store channel.	<input checked="" type="radio"/>	<input type="radio"/>
Modern Point of Sale (MPOS) devices can process sales even if the device has no network connectivity.	<input checked="" type="radio"/>	<input type="radio"/>

Reference: <https://docs.microsoft.com/en-us/dynamics365/commerce/channels-overview>

<https://docs.microsoft.com/en-us/dynamics365/commerce/mpos-or-cpos>

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